

ILLINOIS MASTER PLUMBER

ILLINOIS ASSOCIATION OF PLUMBING • HEATING • COOLING • CONTRACTORS

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PRESIDENT'S THOUGHTS

by Mike Ehret
Illinois PHCC President

As we approach the holiday season, the weather is starting to turn toward winter. I cannot even remember a fall season as warm and long as this year has been. We were even getting no-air conditioning calls well into November! I don't know about the rest of you, but I'm one that feels winter can wait for as long as it wants before taking over.

It also appears that the work load is staying put for now. I also cannot remember work as plentiful as the last couple of years and hope that our membership is able to maintain the workload throughout the winter months.

License renewals are just around the corner so I encourage all plumbers to register for their CEU classes with IL PHCC – either online or at the Expo in Oakbrook in March.

Also, now is the time to renew your IL PHCC membership, or join if you don't already belong. Everybody enjoy the holidays & new year.

Thanks for reading,

Mike



FALL MEMBERSHIP SPECIAL!

If you are not currently a PHCC member, now is the perfect time to join! Any new member who joins PHCC between now and December 31st of 2023, will have their dues paid through December 31, 2024. That gives you a free bonus month of membership benefits for FREE for the rest of 2023, and locks in your 2024 dues at the 2023 rate. See the membership application in this issue. Questions? Call or email the Illinois PHCC at 800-795-PHCC, bev@ilphcc.com or shelly@ilphcc.com.



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CALENDAR OF EVENTS

JANUARY 13, 2024

IL PHCC Online CEU Class

JANUARY 22-24, 2024

AHR HVACR Expo
Chicago, IL

FEBRUARY 16, 2024

IL PHCC Online CEU Class

FEBRUARY 28 - MARCH 1, 2024

CCA of PHCC Meeting
New Orleans, LA

MARCH 22, 2024

IL PHCC Expo & Educational Day
4-Hour **In-person CEU Class**
Drury Lane Conference Center
Oakbrook Terrace, IL

MARCH 23, 2024

IL PHCC & Auxiliary Board Meetings
Hilton Suites
Oakbrook Terrace, IL

APRIL 20, 2024

IL PHCC Online CEU Class

MAY 21-22, 2024

PHCC National Legislative Conference
Washington, DC



ILLINOIS AUXILIARY OFFERS NEW T-SHIRTS

Many of you may be sporting the Plumbing License Law t-shirts that the Auxiliary has sold in the past. They now have a new version in safety orange, available in long and short sleeve. An order form with pictures of the shirts is in this issue of the magazine. They will also be available at the Illinois PHCC Expo & Educational Day on March 22nd at Drury Lane Conference Center.



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NOW IS THE TIME TO RENEW YOUR PHCC MEMBERSHIP

If you are a PHCC member you should have received your dues renewal notice in October. If not, please contact the Illinois PHCC office. We would like to thank you for your past support of the PHCC and hope you continue to partner with us.

If you are not a member, please take a few moments out of your busy schedule and really consider how PHCC can help you and your business. PHCC membership brings with it many benefits. Gaining knowledge is crucial to the life of any business, and knowledge can also bring with it personal success. Through PHCC you have many opportunities to increase your knowledge: reading the weekly online email newsletter, and the Illinois Master Plumber magazine; receiving special alerts pertaining to critical issues like tax reform or threats to the Plumbing License Law; updated industry information; business training; expert advice; networking and much more. PHCC is involved on the local, state, and federal levels fighting on behalf of the business owner, and our Industry. By having representation on all code bodies, industry coalitions, and a legislative grassroots network, PHCC is ready and able to represent your interests.

Many resources are available to members through a click of a button. Access online webinars, risk management information, online training and more. One benefit from membership that you really can't put a price tag on is the relationships you will build through PHCC. Whether it's with a manufacturer, a supplier or a fellow business owner, you will be able to share ideas, gain access to expert advice and really benefit from the networking opportunities. Renew or join today – you won't be sorry.

For more information, visit www.ilphcc.com and www.phccweb.org.



SEASONS GREETINGS

From the Members of

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Midwest Plumbing Services
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Happy Holidays !!



*IPEA of Central Illinois
&
IEPA of Western Illinois*

*Visit our website at www.ipea1.org
for more information and for educational opportunities*

2023/24 ILLINOIS PHCC CEU SCHEDULE

The Illinois PHCC schedule for our remaining online and in-person classes for the 2024 renewal year is listed below. These classes offer a minimum of 3 different speakers and topics in each class.

All Illinois PHCC classes will provide State hours for Certified Inspectors and Licensed Plumbers.

Below is our current schedule of continuing education classes for Illinois licensed plumbers. **Please visit our website at www.ilphcc.com for the latest information and to register for a class.** Registration links will be live at least 6 weeks prior to the class date.

2023-2024 Continuing Education Dates

Saturday, January 13, 2024
8:00 am – 12:00 pm (Online)

Friday, February 16, 2024
12:00 pm – 4:00 pm (Online)

Friday, March 22, 2024
9:00 am – 1:00 pm
Drury Lane Conference Center,
Oakbrook Terrace, IL

Saturday, April 20, 2024 –
8:00 am – 12:00 pm (Online)



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MESSAGE FROM IMSCA PRESIDENT SJ PETERS

Jessica Newbold-Hoselton, Illinois Mechanical & Specialty Contractors Association (IMSCA) Executive Director notified the IMSCA officers in late September that she had accepted the position of Executive Director of the Illinois Retired Teachers Association. She will be missed, and we greatly appreciate her service and leadership throughout the years. We've been fortunate to work with Jessica, and we wish her only the best going forward.

The Board has worked diligently to find a replacement that met IMSCA's specific needs: an understanding of the signatory construction industry; experience in lobbying and following legislative developments at the State Capitol; being based in Springfield; and having the resources, skills and wherewithal to advance our goals and protect the gains we've achieved.

After weighing various options and candidates, and after careful and thorough consideration by the IMSCA Board, we are pleased to announce that IMSCA has retained Frontline Co. as a successor to Jessica. Led by founder and CEO Kim Robinson, Frontline Co. is a highly respected, trusted and proven consulting firm with exactly the components we sought. Among Frontline Co.'s previous clients was ICIC, which later engaged Jessica also as their Executive Director. (Note: ICIC is no longer a Frontline Co. client.)

Frontline Co. will assign employee Ryan Roth as IMSCA's Executive Director, and we will also benefit by extension from its 32-member staff and oversight by Kim. Moreover, Frontline Co. will maintain an identical relationship on behalf of IMSCA with Neil and Daniel Flynn who have substantiated Jessica's role since she also took on ICIC.

For more information about Frontline Co., visit: <https://frontlineco.com>.





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PHCCCONNECT2023:

A TESTAMENT TO THE VALUE OF SOLID RELATIONSHIPS

Cleveland, Ohio, delivered a hometown welcome to an energetic group of p-h-c professionals as they gathered for PHCCCONNECT2023 in late October to make real progress on their plumbing and HVACR businesses ... and to secure a strong future for the industry.



Coach Carter

The keynote session, “Growth Begins at the End of Your Comfort Zone,” once again had attendees on their feet for a standing ovation for Coach Ken Carter (right), a highly successful author, business owner, and educator. Among his other messages: be respectful; write down goals and carry them with you every day; and “reset your preset,” reinforcing the need to adjust quickly in certain situations.

Economist Connor Lokar

“Look at 2024 as an opportunity,” said the event’s second keynoter, Connor Lokar of ITR Economics. While inflation and rising prices are not going away anytime soon, he advised that contractors “look at areas of your business that could be opportunities ... things that you didn’t have time to do before, like training, technology, and software transitions.” He warned of very tough economic times in 2030 and advised attendees on how to steer their businesses now in preparation.



Product and Technology Showcase

CONNECT’s welcoming atmosphere continued on the Product & Technology Showcase floor, which this year featured “Cleveland Park” for a taste of hometown hospitality. There was lots of shared enthusiasm in the Showcase arena, with attendees learning about new tools of the trade, listening in to live podcast interviews, and checking out product demonstrations.



Education Galore!

In addition to more than 20 educational sessions this year, PHCCCONNECT2023 introduced expo education on the tradeshow floor – interactive presentations of innovative products, unique takes on the latest technologies, and business management solutions. These “Knowledge Hubs” tackled topics such as the rise of artificial intelligence (AI), the refrigerant landscape, next generation garbage disposals, hybrid heat pump technology, and more.

Targeted Opportunities

Also on the tradeshow floor, Beth Dobkin of PHCC's Quality Service Contractors (QSC) engaged attendees with her "QSC Talks," unlocking insights on several topics, including the power of emotional intelligence.

And PHCC's Union-Affiliated Contractors (UAC) hosted events geared toward signatory contractors, including sessions presented by attorney Christina Wernick (Laner-Muchin) on trust fund audits and on trustee responsibilities. A wide-ranging contractor forum moderated by S.J. Peters featured United Association officials (Director of Plumbing Tom Bigley, Training Director Ray Boyd, and Special Representative Joe Fernandez) as well as Dave Frame (2023-2024 UAC chairman) and Brian Rich (ITF representative and UAC past chairman).



Apprentice Contests

It takes a village of contractor volunteers and industry sponsors to support and set up the PHCC Educational Foundation's National Apprentice Contests ... and the contest area was buzzing as 21 plumbing and 11 HVAC apprentices from across the nation tested their skills, knowledge, and accuracy. Congratulations to all our competitors and finalists.

Investing in the Next Generation

Scholarships totaling \$190,000 were announced by the PHCC Educational Foundation and PHCC National Auxiliary at CONNECT. The Auxiliary awarded 14 scholarships totaling \$51,000. The Foundation awarded \$139,000 to 57 plumbing and HVAC apprentices, trade school students, and college students pursuing studies directly related to the p-h-c industry.



Honoring the Best of 2023

The 2023 PHCC Awards Luncheon "celebrates the very best in 2023," announced PHCC—National Auxiliary President Ann Rivers. "It also illustrates our faith in the future as we continue to work together for the success of our association and our industry."

The association's highest honor – the Col. George D. Scott Award – went to Kevin Tindall of Tindall & Ranson in Windsor, New Jersey. A past PHCC—National president and the current chairman of the PHCC Educational Foundation, Tindall has been paying his appreciation for

PHCC forward for nearly two decades with selfless service to the association, the industry, his community, and future generations.

Annual Business Meeting

At PHCC's Annual Business Meeting, outgoing PHCC—National President Frame recapped the impact of the association's accomplishments over the past year. He reminded members that the "more you get involved, the better we all are, because making our industry better makes our businesses better."

He then passed the baton to PHCC's incoming president, Joe Cornetta of Cornetta Bros. Plumbing and Heating in Elmont, New York.

PHCC also welcomed the incoming president-elect, Dan Callies of Oak Creek Plumbing in Oak Creek, Wisconsin, as well as voted in Jason Pritchard of PriCor Technologies in Seattle, Washington, as vice president. Membership also approved eight housekeeping bylaws changes.

Cont. on page 14



Long Live Rock!

Attendees celebrated a fabulous conference, welcomed PHCC's incoming 2023-2024 officers, and rocked out among the exhibits of rock legends at the closing event at the Rock & Roll Hall of Fame!

LET'S GO TO BIRMINGHAM!

PHCC is already building off this year's momentum and planning for PHCCCONNECT2024 in beautiful Birmingham, Alabama! Save the date – Oct. 7-9 – and plan to connect with your professional peers as well as experience Birmingham's southern hospitality. We'll kick things off with an event at the **Barber Vintage Motorsports**

Museum ... recognized by Guinness World Records as the world's largest motorcycle collection, plus home to other rare and unusual cars. Let's go!

For more photos and information on Connect23, visit www.phccweb.org.



ILLINOIS PHCC RECEIVES AWARDS

At the recent PHCC National convention, PHCC Connect '23, the Illinois PHCC received two awards. The Association Executive Council (AEC) of PHCC's Awards for Excellence in Communication are judged by a panel of experts against other state and local associations.

The Illinois Master Plumber magazine received awards for "Outstanding Achievement in Production of a Membership Directory", and "Outstanding Achievement in the Production of a Magazine".



Executive Director Bev Potts accepts the awards on behalf of the IL PHCC from AEC President, Joleen Lorg.





Happy Holidays

From The

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Association



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<i>David Dertz – Jr. Vice President</i>	<i>Bob Kr</i>
<i>Robert Kogut – Secretary/Treasurer</i>	<i>Je</i>
<i>Freddy Gonzalez, Daniel Suarez, Jeff Fisher Board</i>	<i>Gerald Tienst</i>

Members

Kankakee/Bourbonnias

<i>Bill McNeeley – President</i>	<i>Tho</i>
<i>Shawn Medlin – Vice President /Treasurer</i>	<i>Micha</i>
<i>Chris Clark – Secretary</i>	<i>Bruce Pe</i>

Holidays!



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ILLINOIS AUXILIARY RECEIVES THREE ROBERT M. COX HUMANITARIAN AWARDS

The prestigious Robert M. Cox Humanitarian Awards, sponsored by InSinkEerator, recognize outstanding efforts by a state or local Auxiliary in two categories: Image, and Recruitment. Judging is based on the impact an auxiliary has made on the p-h-c industry or local community, joint cooperation between Auxiliary and contractor association, and the description of the implementation of the activity and results achieved. First and second prizes each receive a monetary award. The 2023 awards were announced during Connect '23 on October 25th in Cleveland, Ohio.

Auxiliary Robert M. Cox Humanitarian Awards

- **Image 2nd Place** – PHCC Auxiliary of Illinois (Industry Promotion)
- **Recruitment 1st Place** – PHCC Auxiliary of Illinois (Industry Partners & Scholarships)
- **Recruitment 2nd Place** – PHCC Auxiliary of Illinois (Membership Promotion)

Congratulations to the Illinois Auxiliary on these very deserving awards.



On behalf of the Illinois Auxiliary, Treasurer Becky Davis accepted the Robert M. Cox Awards from Rob Grimm of InSinkEerator.



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Illinois Association of Plumbing-Heating-Cooling Contractors Application for Membership

Please print or type

Business Name _____

Contact Name _____

Address _____

City _____ County _____ State _____ Zip _____

Phone _____ Fax _____ Email _____

Illinois Plumbing Contractor's Registration Number _____

(For those involved in Plumbing Contracting)

Union Shop Open Shop

Type of Business Activities

(CHECK ALL THAT APPLY)

- | | |
|---|--|
| <input type="checkbox"/> Plumbing | <input type="checkbox"/> Backflow Inspection...EPA Backflow |
| <input type="checkbox"/> HVAC | Cert. # _____ |
| <input type="checkbox"/> Hydronics | <input type="checkbox"/> Refrigeration |
| <input type="checkbox"/> Process Piping | <input type="checkbox"/> Commercial |
| <input type="checkbox"/> Fire Sprinkler Systems | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Underground Utilities | <input type="checkbox"/> Residential |
| | <input type="checkbox"/> Service/Repair..... <input type="checkbox"/> 24 hr. service |

Signed _____ Date _____

The State Investment is \$245.00. The National Membership Investment is \$543.00. State and National are presented as a package for \$788.00 and may not be split. The Investment period is January 1 through December 31 and may be prorated on a monthly basis. Please make checks payable to Illinois PHCC, 821 South Grand Avenue, West, Springfield, IL 62704.

Please Note: Dues, contributions or gifts to PHCC are not deductible as charitable contributions. However they may be tax deductible as ordinary and necessary business expenses.

As per the Revenue Reconciliation Act of 1993, 5% of the Illinois PHCC and 5% of PHCC-NA dues are attributable to lobbying expense and are not deductible as an ordinary and necessary business expense.

QUESTIONS....1.800.795.7422

PHCC—National Member At-Large Benefits and Application

Here's what you need to know.

PHCC—National membership offers a variety of programs, education and services to keep your business in the know.
Engagement opportunities are here for you — just plug in!



ADVOCACY

- Federal legislative and regulatory representation
- State and local legislative and regulatory assistance
- State legislative and regulatory online tracking tool
- Representation on code bodies and industry coalitions
- Reinforcement of industry standards that protect public health and safety
- Annual legislative conference
- Alerts on laws, regulations and code changes
- Grassroots network
- PAC activities



WORKFORCE & PROFESSIONAL DEVELOPMENT TRAINING

- Free monthly webinars for members
- PHCCCONNECT annual conference and tradeshow offering tailored P-H-C education
- Face-to-face learning opportunities
- PHCC career center and job board
- Career and job fair materials



BROUGHT TO YOU BY THE PHCC EDUCATIONAL FOUNDATION

- Plumbing and HVACR apprentice training
- Plumbing and HVACR Workforce Readiness course
- Plumbing Pre-Apprentice course
- Fast Track to Service Plumbing course
- Foremen workshop
- Assessment tests
- Essentials of Project Management class
- Plumbing and HVAC apprentice contest
- Scholarships



BEST PRACTICES, COMMUNICATION & NETWORKING

- Safety and risk management tools
- Access to subject matter experts
- PHCC water supply calculator app
- Monthly electronic newsletters
- Award winning magazine *Solutions*
- PHCC contractor online directory
- PHCC Online Buyer's Guide
- Online member communities



SAVINGS & DISCOUNTS

- PHCC industry partnerships with manufacturers and product providers to the P-H-C trade
- PHCC Labor Unit Database subscription
- Members-only discounts on programs, events and services



BUSINESS INTELLIGENCE

- Regular PHCC members-only business intelligence reports and insights, forward-facing statistics
- Monthly *Insta-Intel* report
- Quarterly *Competitive Edge* report



CONSUMER AWARENESS

- Find A Contractor online directory
- Branded PHCC outreach



ENHANCED SERVICE GROUPS (ESG)

- Quality Service Contractors (QSC)
 - » QSC Flat Rate Pricing Software
 - » One Power Meeting Registration Per Year
 - » A Complimentary, Comprehensive One-Hour Virtual Business Evaluation with a QSC Business Coach - variety of offerings available
 - » QSC's Online Community
 - » QSC's Rebate Program
 - » Library of Helpful Tools
 - » Specialized Peer Groups
- Construction Contractors' Alliance (CCA)
 - » Provides contractors with a means to find solutions to the many issues new construction contractors face. CCA serves PHCC's plumbing and mechanical contractors specializing in residential, industrial, commercial and institutional new construction.
- Union-Affiliated Contractors (UAC)
 - » Seminars offering targeting topics that are useful to union operated contractors. Topics like collective bargaining, benefits and Anti-Trust may be offered. Check out <https://community.phccweb.org/uac/home> for upcoming seminars.
- PHCC—National Auxiliary
 - » Women and men with the purpose of working in partnership with the plumbing, heating and cooling industry through scholarships, education, and industry support. They are comprised of individuals who have a wide variety of backgrounds. The common denominator, however, is an interest in the P-H-C industry.



PLUMBING-HEATING-COOLING CONTRACTORS ASSOCIATION®
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PHCC membership pays for itself. *Just plug in!*

Member Savings and Discounts

- **Aramark:** 25% discount on uniforms.
- **Code Books:** Discounts vary by chapter.
- **ConsensusDocs:** 20% discount on subscriptions to standard construction contracts.
- **Exxon/Mobil:** 5 cent savings per gallon of gas using Fleet National card.
- **Home Depot Pro and HD Supply:** Two “Preferred Partner” programs with substantial savings for PHCC members: Home Depot Pro for retail and Home Depot Supply for wholesale.
- **Labor Unit Database:** 30-day free trial and \$100 discount off subscription renewal.
- **Market Hardware:** Free consultation and discount on web sites and marketing services.
- **Monthly Webinars:** \$360 value (\$35/ea. for non-members).
- **PHCCCONNECT Conference and Tradeshow:** \$100 discount off each member registration.
- **Solutions** magazine subscription: \$30 value
- **Time Communications:** Discounted monthly rate on call management systems.
- **Pink Callers:** Access to an administrative support solution that assigns customer service reps to support home service business remotely.
- **Plumbing and HVACR Apprentice eLearning Programs:** Discounts vary by chapter.
- **Plumbing and HVACR Textbooks:** Up to 25% discount through your chapter.
- **US Bank:** Eligible for a 15-minute consultation to discuss how your business expenses can become opportunities to increase cash flow, lengthen operating cycle, and earn more rewards.
- **Who's Who Directory:** Contact information for your fellow PHCC members across the nation. Free to PHCC members; \$75 non-member

Resources for Members



Plumbing and HVACR Workforce Readiness: Online course provides individuals with an introduction to working in the plumbing-heating-cooling industry.



TechLine: Expert advice on code questions and clarifications.



Safety Program Builder: Available from Federated Insurance, allows contractors to customize efforts that illustrate your commitment to ensuring safety in your workplace.



Overhead and Profit Calculator: This simple software tool helps business owners calculate their real costs and find the right selling price for their company.



PHCC Water Supply Calculator App: Offers a single resource to determine water supply fixture units and minimum fixture branch sizes for common plumbing fixtures, typical pressure drops in water meters, equivalent lengths of fittings, and more.



Multi-Employer 401(k) Retirement Program: PHCC members can choose among several 401(k) retirement program options offered by Lincoln Financial Group through Certified Financial Services.



Publications: Members receive *Solutions* magazine, *PHCC Online* and the *PHCC Advocate* newsletter, chock full of valuable news and information to help run your business and stay current on industry legislation and regulations.

JOIN PHCC TODAY! www.phccweb.org/membership

CONTACT US: 800-533-7694 | membership@naphcc.org | phccweb.org | phccfoundation.org



@phccnatl



@PHCCNational



naphcc



NationalPHCC



Plumbing-Heating-Cooling Contractors-National Association

Additional benefits and savings available through PHCC's state and local chapters.



2024 Exposition Application & Contract March 22, 2024

Company Name: _____
Type or Print Company Name as it is to appear on Printed Material

Booth Preference: Indicate Booth Preference as Shown on Floor Plan.

of 8'x10' Booth spaces _____ Choices 1. _____ 2. _____ 3. _____ 4. _____

All distribution of materials and placement of signs MUST stay within your assigned booth space. No solicitation will be allowed outside of your booth space. No trucks, trailers or displays will be allowed outside the entrance of Drury Lane without the permission of the Illinois PHCC.

Booth Costs: One to three booths - \$1195 each. Four or more booths - \$1155 each.

Discount price for Illinois PHCC Associate Members:

One to three booths - \$995 each. Four or more booths - \$955 each.

\$250.00 deposit per booth must accompany application form. 3% discount if full amount of booth cost is paid prior to December 31, 2023. BALANCE MUST BE PAID NO LATER THAN FEBRUARY 15, 2024.

Make check payable to: Illinois PHCC, 821 South Grand Ave. West, Springfield, IL 62704

Company _____

Street Address or P.O. Box _____

City / State / Zip _____

Contact _____

Phone Number _____ Cell Number _____

E-mail _____ Website _____

Signature _____

The following products or services will be displayed: _____

Space assigned on a first come, first served basis. Please furnish all information requested. Cancellation must be by mutual consent of the applicant and the Illinois PHCC. A copy of the accepted contract will be mailed to you. If the contract is canceled prior to January 1, 2024 a full refund will be made. No refunds after January 2, 2024. Booth space contracted without deposit will be made available as space is needed. Illinois PHCC will not be responsible for lost, stolen or damaged goods or damage to the Drury Lane Conference Center. *In compliance with the Americans with Disabilities Act of 1990, the Illinois PHCC Association will make all reasonable efforts to accommodate persons with disabilities at its meetings. Please call 800-795-7422 with any special requests.*

Booth Assignment(s) _____

Date ____ / ____ / ____ Signed: _____

Illinois PHCC Executive Director/Show Manager

Illinois PHCC Exhibitor Terms and Conditions

Management: This event is sponsored by the Illinois Plumbing, Heating, Cooling Contractors Association (IL PHCC), herein designated as the "Management". Management has the sole authority to accept or reject an application to exhibit in any Illinois PHCC Expo and to determine which exhibitors are the best fit for attendees. An Exhibitor is an applicant for booth space that has been accepted for participation in the trade show by Management.

Booth Assignment: Management reserves the right to make all final decisions for booth assignment, layout, and configuration. Every effort will be made to assign the exhibitor's requested booth choices. Participation is at the sole discretion of Management and reserves the right to cancel any exhibitor.

Display Restrictions: All products, services, or literature displayed must fit within the allotted 8' x 10' booth space. Exhibits may not project beyond the space allotted or interfere with traffic, other exhibits, including line of sight. Exhibits may not extend into any aisle. Management reserves the right without recourse to prohibit any portion of any exhibit, which in its opinion is not suitable, or in keeping with the character of the event. This reservation of rights by Management applies to persons, things, conduct, printed matter, catalogs, and any other material relating to or affecting the event. No signs, banners, or flyers may be displayed or distributed outside of assigned booth space. The use of any public area outside of assigned booth space for the display of signage, solicitation, products, services, demonstrations, distribution of circulars, or other material is prohibited. Anyone not assigned a booth space will not be permitted to solicit business or distribute information/samples on the show floor or anywhere inside or outside the tradeshow facility. No trucks, trailers, or displays will be allowed outside the entrance of or in the parking area of the Drury Lane Conference Center without permission of the Management.

Food and Beverage: Absolutely **no** alcohol is to be given out or sold in any booth. Alcohol must be purchased from the bars provided and staffed by the trade show facility. Food and beverages must be purchased from the facility and only with prior approval of Management. Snack size or smaller candy or snacks may be given out. There is to be no use of popcorn machines, chocolate fountains, microwaves, etc. without written approval by the Management and the facility.

Liability and Insurance: Neither the Management nor the Drury Lane Conference Center will not be responsible for lost, stolen or damaged goods, or damage to the Drury Lane Conference Center. It is the sole responsibility of the exhibitor to obtain such insurance.

Exhibitors are liable for the cost of repairing any damage to the facility caused by the exhibitor, its employees, representatives, or agents.

No Conflicts: There shall be no activities planned in conflict with this event.

Force Majeure: If the event venue or any part of the exhibit area is unavailable whether for the entire event, or a portion of the event as a result of wind, fire, flood, natural disaster or any other such cause or as a result of governmental intervention, malicious damage, acts of war, terrorism, strike, lockout, riot or other cause or agency over which Management has no control, or should Management decide that because of any such cause it is necessary to cancel, postpone, or re-site the event or reduce the exhibit time, Management shall not be liable to indemnify or reimburse the Exhibitor in respect of any damage, loss, direct or indirect, arising as a result thereof.

I agree to the above terms and conditions as well as those included on the contract.

Signature _____ Company Name _____

Date _____



MANUFACTURER'S
REPRESENTATIVE



1973 - 2023

**T. J.
HIGGINS**

50th Anniversary

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MANDATORY SEXUAL HARASSMENT PREVENTION TRAINING

Public Act 101-0221 (commonly referred to as the Workplace Transparency Act), requires Illinois employers to provide sexual harassment prevention training to their employees on an annual basis, regardless of the size of the company.

Under this law, Illinois employers have until December 31st each year to train employees on sexual harassment prevention. The Act provides minimum standards that must be included in the training. To assist your business in complying with this new law, the Illinois Department of Human Rights has posted the following information on its website:

- A FAQ for Sexual Harassment Prevention Training
- Minimum Sexual Harassment Prevention Training Standards for All Employers

Employers must either develop their own sexual harassment prevention training program that equals or exceeds the minimum standards for sexual harassment prevention training outlined in Section 2-109(B) of the Illinois Human Rights Act, or they may use the model training provided by the IDHR. The model training program can be downloaded by visiting <https://www2.illinois.gov/dhr/Training/Pages/State-of-Illinois-Sexual-Harassment-Prevention-Training-Model.aspx>

For more information please visit IDHR's website at www.illinois.gov/dhr/training.





Illinois Association of Plumbing-Heating-Cooling Contractors

Associate Membership Application

Please print or type

Contact Name _____

Business Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____ Email _____

Please Check As Many As Apply

- Manufacturer
- Manufacturer's Rep
- Wholesalers
- Supply House
- Business Needs (i.e., insurance, business supplies, etc.)
- Other (please indicate)

My check for \$250.00 is enclosed

As an Illinois PHCC Associate Member, we agree that our firm and its staff will abide by the PHCC Bylaws, Code of Conduct, and will conduct business in a legal and ethical manner.

Signed _____ Date _____

Please send completed form to:
Illinois PHCC • 821 South Grand Avenue, West • Springfield, IL 62704.
Fax: (217) 522-4315

QUESTIONS?....1-800-795-7422



The Illinois Association of
PHCC and PCA of Greater
Chicago:

Working
together for
our industry.



We salute the dedication,
innovation, and hard work we've
all come to expect and value from
Executive Director Bev Potts and
Associate Director Shelly Lott,
and the Chapter Board.
They get it done!

Brian Kennedy, PCA of Greater Chicago - President (Gehrett Plumbing, Inc.)
Matt Erickson, Chicagoland Plumbing Council - Chair (C.J. Erickson Plumbing Co.)
S.J. Peters, Executive Director: PCA & Plumbing Council

PCA of Greater Chicago | 603 Rogers Street, Suite 2 | Downers Grove, IL 60515-3774
Office: 312-563-9526 | Fax: 630-960-5487 | sj@pcaofchicago.com | www.pcaofchicago.com

*PCA of Greater Chicago is proud to be the sole Chicago-area local chapter of the
Illinois State & National PHCC & UAC. Providing the most responsive advocacy and support to our members.*



PLUMBING CODE BOOK

ORDER FORM

**PLEASE FILL OUT FORM COMPLETELY.
WE WILL USE THIS INFORMATION TO PROVIDE YOU WITH UPDATES ELECTRONICALLY.**

Name: _____

Company: _____

Street Address: _____

City/State/Zip: _____

Email: _____

Phone: _____

Cost \$60.95/Code Book
(includes tabs, Plumbing License Law, Plumbers Licensing Code,
Plumbing Contractor Registration Code and
Lawn Irrigation Contractor & Lawn Sprinkler Code)

_____ of code book(s) X \$60.95

Total amount enclosed \$ _____

Mail form with payment to:
Illinois PHCC
821 South Grand Avenue, West
Springfield, IL 62704

Make checks payable to the Illinois PHCC.

There will be a \$40.00 service charge for any checks returned due to insufficient funds.

Questions? Contact the Illinois PHCC at bev@ilphcc.com or shelly@ilphcc.com

(217) 522-7219

Auxiliary



T-Shirts

by the Illinois PHCC Auxiliary

Proceeds go to Scholarship & Industry Promotion

Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Email _____

_____ Medium Long/short sleeve

_____ Large Long/short sleeve

_____ X-Large Long/short sleeve

_____ 2X-Large Long/short sleeve

_____ 3X-Large Long/short sleeve

PLEASE CIRCLE SLEEVE LENGTH FOR EACH SIZE ORDERED.

Long sleeve shirts are \$25.00 each plus \$5.00 for shipping

Short Sleeve Shirts are \$20.00 each plus \$5.00 for shipping.

Make Checks payable to the Illinois PHCC Auxiliary

Mail payment and order form to Illinois PHCC Auxiliary Treasurer Becky Davis.

Becky Davis— P.O. Box 21—Deer Creek, IL 61733



PO Box 5007
 2800 N.E. Adams St.
 Peoria, IL 61601-5007
 309-688-1068 309-688-4120

“Best Products....Best Prices....Best Service”

Connor Co. has been family owned business since 1936, servicing and building relationships with companies in the Plumbing, HVAC, and Industrial PVF industries. Connor Co. has twenty-three locations that work together with vendors to provide the best products to our loyal customers. Our customers are the most valued asset to Connor Co. By staying committed to our motto **“Best Products...Best Prices...Best Service”** Connor Co. will continue to provide quality products and build customer relationships.



- | | | |
|---|---|---|
| <p>- Peoria, IL. 61615
1209 W. Pioneer Parkway
PH: 309-693-7229</p> | <p>- Bloomington, IL
413 E. Oakland Ave.
PH: 309-828-000</p> | <p>- Quincy, IL 62301
1328 Seminary Rd.
PH: 217-228-7898</p> |
| <p>- Macomb, IL 61455
433 N. Campbell
PH: 309-833-2148</p> | <p>- Galesburg, IL 61401
2315 Grand Ave.
PH: 309-342-7000</p> | <p>- Collinsville, IL 62234
#3 Business Center Court
PH: 618-344-9200</p> |
| <p>- Kankakee, IL 60901
1600 Grinnell Road
PH: 815-933-6688</p> | <p>- McHenry, IL 60051
3918 N. Richmond Road
PH: 815-385-4404</p> | <p>- Decatur, IL 62526
3130 N. Grand Prix Dr.
PH: 217-875-5626</p> |
| <p>- Urbana, IL 61801
1900 N. Lincoln Ave.
PH: 217-367-7601</p> | <p>- Danville, IL 61832
520 E. Fairchild
PH: 217-446-1818</p> | <p>- Marion, IL 62959
801 Skyline Dr.
PH: 618-993-1031</p> |
| <p>- Peru, IL 61354
3 Terminal Road
PH: 815-224-1205</p> | <p>- Rockford, IL 61109
3537 Merchandise Dr.
PH: 815-874-1515</p> | <p>- Jacksonville, IL 62650
630 Brooklyn Ave.
PH: 217-243-3411</p> |
| <p>- Sugar Grove, IL 60554
694 Heartland Dr.
PH: 630-466-3284</p> | <p>- Terre Haute, IN 47802
2800 S. State Road 63
PH: 812-232-3333</p> | <p>- Freeport, IL 61032
1201 W. Galena Ave
PH: 815-235-7789</p> |
| <p>- Moline, IL 61265
4200 46th Ave.
PH: 309-797-3715</p> | <p>- Lafayette, IN 47905
851 Farabee Court
PH: 765-448-4553</p> | <p>- St. Louis, MO 63146
2374 Grissom Dr
PH: 314-994-9799</p> |
| <p>- Springfield, IL 62703
1400 South 9th St.
PH: 217-544-9612</p> | <p>- Frankfort, IN 46041
1599 McKinley Ave
PH: 765-659-5780</p> | <p>- Comfort Supply
Peoria, IL 61603
2800 NE Adams St.
PH: 309-688-4407</p> |
| <p>- Mattoon, IL 61938
1421 Old State Road
PH: 217-235-4328</p> | <p>- Crawfordsville, IN 47933
2300 Indianapolis Road
PH: 765-362-0481</p> | |





Find Class Dates or Register online at
www.shopbackflow.com/illinois-course-info



CEU Registration Form 2023 - 2024

Name: _____
 IL PL# (Starts with 058 or J): _____
 Phone: _____ Email: _____
 Billing Address: _____
 City: _____ State: _____ Zip: _____
 Credit Card Number: _____
 Expiration Date: _____ / _____ CCV: _____

Please CHECK which class you would like to attend:

BACKFLOW TESTER REFRESHER \$110 – Max Capacity 10 Students
 This course is focused on refreshing the Cross Connection Tester on testing procedures as taught by the State of Illinois. This is a hands-on course. Attendees must have a valid CCCDI to attend.

- | | | |
|---|--|---|
| <input type="checkbox"/> October 18 th | <input type="checkbox"/> January 10 th | <input type="checkbox"/> March 6 th |
| <input type="checkbox"/> December 6 th | <input type="checkbox"/> February 7 th | <input type="checkbox"/> April 10 th |
| | <input type="checkbox"/> February 21 st | <input type="checkbox"/> April 24 th |

SMALL BACKFLOW REPAIR (SMALL GROUP) – Max 12 attendees per Class \$125 per person
 Small group backflow repair class. Classes will consist of small groups focusing on repairing ¾” – 2” RPZ’s. Attendees will have the Ability to work on “live” valves during this 4-hour CEU Class.

March 27th

LARGE BACKFLOW REPAIR (SMALL GROUP) - Max 12 attendees per class \$125 per person
 Small group backflow repair class. Classes will consist of 3 individual groups working with an individual instructor to do hands on testing, diagnosis, and repair of large backflow assemblies only.

January 24th

****All classes will be held from 5pm – 9pm with Dinner included****

*****THE FEE FOR ATTENDING THESE CLASSES IS NON-REFUNDABLE*****

Location: Test Gauge, Inc. | 1051 E Main St, Unit 107 | East Dundee, IL 60118

Toll Free: (866) 836-8692 | **Local:** (847) 836-8690 | **Email:** salesgroup@testgauge.net